

Small Customer Moving to Office 365

Overview

SmallCorp Ltd, is a fictitious small customer with 20 employees, all of which require email to keep connected. They use Exchange email hosted on a Microsoft Small Business Server, which is managed by a third party support company, SlowMovingIT Ltd.

They are thinking about moving their email to Office 365 as they have heard that it can provide them significant savings.

Current Costs

Item	Year 1 Cost	Year 2 Cost	Year 3 Cost	Notes
Server Hardware	\$1,038.00	\$0.00	\$0.00	Based on entry level Dell Small Business server
Microsoft Small Business Server	\$1,096.00	\$0.00	\$0.00	
15 x Small Business Server CAL's	\$1,371.00	\$0.00	\$0.00	
Server Backup Costs	\$3,719.00	\$1,560.00	\$1,560.00	Year 1 includes server hardware
Yearly Server Support	\$2,000.00	\$2,000.00	\$2,000.00	
Yearly Email Support	\$1,600.00	\$1,600.00	\$1,600.00	Based on 2 incidents per user per year
Total Costs	\$10,824.00	\$5,160.00	\$5,160.00	

3 year total cost = \$21,144.00

Does not include: Email Anti-Virus Software, Spam Filtering

Office 365 Costs

Item	Year 1 Cost	Year 2 Cost	Year 3 Cost	Notes
20 x Office 365 Licenses	\$1,440.00	\$1,440.00	\$1,440.00	Based on Office 365 P1 Plan @ \$6 per user per month
Yearly Email Support	\$1,600.00	\$1,600.00	\$1,600.00	Based on 2 incidents per user per year
Total Costs	\$3,040.00	\$3,040.00	\$3,040.00	

3 year total cost = \$9,120.00

Includes: Email Anti-Virus Software, Spam Filtering, SharePoint Online & Lync Online.

Additional Benefits

Choosing Office 365 also gives you the following;

- SharePoint Online** - online collaboration for your teams
- Lync Online** - corporate instant messenger with presence
- Office Web Apps** - online viewing & editing of documents

SmallCorp decide to move to Office 365 to take advantage of cost savings of **57%**

Want more information? Modern Melee can help you save money on email: <http://www.modernmelee.com/cloud/office-365/>